

IVCA Conclave 2016

Valuation Workshop for GPs

This workshop will focus on the growing importance of fair value in LP reporting, and how some of the challenges in fair value reporting are being dealt with in developed markets.

Key highlights

- How GPs with robust Fair Value reporting processes are better positioned to meet LP requirements in today's challenging fund-raising environment;
- Dealing with emerging valuation challenges posed by 'unicorns', trading suspensions, and unexpected volatility in secondary public markets; and
- Estimating the differentiating value created by GPs in order to demonstrate their 'alpha' to the LPs.

About Duff & Phelps

Duff & Phelps is the world's premier global valuation firm and has been the market leader in valuation & advisory services for alternate investment managers for over a decade. We provide an objective and independent third party valuation review of all classes of illiquid securities. Our client base consists of over 325 alternative asset fund managers and investors ranging from the largest global General Partners and Limited Partners to small Venture Capital and Business Development Companies. We serve 74% of the largest private equity firms and hedge funds.

Key Speakers



Chris Franzek (Global Leader, Alternative Assets Advisory services) - is a managing director in the New York office and the global leader of valuation services for the Alternative Assets industry. He specializes in the valuation of illiquid securities for hedge funds, private equity funds, business development corporations and fund of funds. He has more than 15 years of financial and valuation experience.



Varun Gupta (Leader, Southeast & Japan) - is a managing director in the Mumbai office and leads the Southeast Asia and Japan practice of Duff & Phelps. He has advised several private equity funds on valuation requirements throughout Asia. He has over 20 years of experience in valuation of illiquid assets as well as complex capital structures and has advised funds not only in financial reporting situations but also in negotiation situations and in dispute resolution.

Industry Guests



Munish Dayal
Partner
Baring Partners



Vineet Chadha
Partner, Innovations Fund
Tata Capital



Gautam Gode
Managing Director
Samara Capital